

PROCEEDINGS OF THE LOCAL BRANCHES

"All papers presented to the Association and Branches shall become the property of the Association with the understanding that they are not to be published in any other publication prior to their publication in those of the Association, except with the consent of the Council."—Part of Chapter VI, Article VI of the By-Laws.

ARTICLE III of Chapter VII reads: "The objects and aims of local branches of this Association shall be the same as set forth in ARTICLE I of the Constitution of this body, and the acts of local branches shall in no way commit or bind this Association, and can only serve as recommendations to it. And no local branch shall enact any article of Constitution or By-Law to conflict with the Constitution or By-Laws of this Association."

ARTICLE IV of Chapter VII reads: "Each local branch having not less than 50 dues-paid members of the Association, holding not less than six meetings annually with an attendance of not less than 9 members at each meeting, and the proceedings of which shall have been submitted to the JOURNAL for publication, may elect one representative to the House of Delegates."

Reports of the meeting of the Local Branches shall be mailed to the Editor on the day following the meeting, if possible. Minutes should be typewritten with wide spaces between the lines. Care should be taken to give proper names correctly and manuscript should be signed by the reporter. *Please advise us of changes in Roster and mail reports promptly.*

BALTIMORE.

The November meeting of Baltimore Branch, AMERICAN PHARMACEUTICAL ASSOCIATION, was held at the School of Pharmacy of the University of Maryland on Thursday evening, November 19, 1936. This was the second meeting of the 1936-1937 season; approximately forty members of the Branch were present.

The meeting was called to order by President Hewing; the minutes of previous meeting were read and approved. President Hewing introduced as guest speaker of the evening Thomas S. Smith of Wilmington, *chairman* of N. A. R. D. executive committee. Walter Morgan who also was scheduled as speaker, could not attend.

Mr. Smith is an alumnus of the University of Maryland, School of Pharmacy; having graduated with the class of 1912. His opening remarks were directed to changes which have taken place during the intervening years, and noting particularly the greatly increased and improved facilities now available for the instruction of students of pharmacy. To some of his more or less dignified former classmates, who were present, he paid his respects in a humorous vein. The principal theme of the speaker, in an extemporaneous address which followed, was the need for a more universal support by pharmacists of the two complementary national pharmaceutical organizations; the AMERICAN PHARMACEUTICAL ASSOCIATION and the National Association of Retail Druggists. Some of the objectives to which the N. A. R. D. is dedicating its efforts at this time were outlined, and the opinion expressed that even a partial attainment of these aims would result in much improvement in the lot of the average retail pharmacist.

Commenting on recent successful efforts of organized pharmacy in securing more favorable state and national laws for the protection and betterment of the profession, the speaker cited the fact that these advances had been coincident with increased membership in and support given those organizations which had been working for years in the interest of independent retail pharmacists. He urged that the two national associations, representing both the professional and commercial interests of pharmacists, should be strongly supported at this time in order that the march of progress already started might continue in full force until the major objectives of these organizations were fully achieved.

Following this address several members questioned the speaker regarding topics touched on, and on other matters in which his organization is interested. This led to a general discussion of current pharmaceutical problems, both commercial and professional.

At the conclusion of these discussions the business meeting was adjourned and refreshments were served. Social and professional contacts among those present were renewed.

R. S. FUGUA, *Secretary.*

CHICAGO BRANCH.

The monthly meeting of the Chicago Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held November 17th, at the University of Illinois College of Medicine.

The speaker of the evening was G. J. Klumpp, Merchandising Manager of McKesson-Fuller Morrison Company. He spoke on the subject of "General Drug Store Merchandising."

A general outline was given of the changes that have taken place in the selling of drug store merchandise during the past fifteen years.

The use of sale leaders was discussed and its merits pointed out. He spoke whole-heartedly against the trend of open prescription departments, claiming that this takes away certain mystery from the store that always has been an important factor from the druggists' standpoint.

Druggists were cautioned against becoming too technical in their discussions with the public. The necessity of buying right and using the proper methods to pass the merchandise on to the consumer was stressed.

The speaker discussed the various departments of the average drug store and gave advice on how to improve the sales in each department. The use of the proper window displays, featuring seasonable goods, outside advertising and careful attention to the clerk's selling methods were outlined.

In conclusion, Mr. Klumpp suggested an analysis of the space of the store and the proper arrangement or rearrangement of fixtures and merchandise to fit the conditions and type of sales of the individual store.

LAWRENCE TEMPLETON, *Secretary*.

NEW YORK.

The November meeting of the New York Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held on November 9, 1936, at Columbia University, College of Pharmacy. The meeting was called to order by President Schaefer. About fifty members and their guests were present. The minutes of the May meeting were read and approved.

The Secretary read his report as *chairman* of the Remington Medal Presentation Dinner Committee. On motion of Dr. Schaefer the report was accepted and a rising vote of thanks was accorded the chairman of this committee.

Treasurer Currens' report was deferred.

The applications of Isidore Wilson, Jacob Osterweil and Frank J. LaBarbera for membership in the A. Ph. A. were received and forwarded to Secretary Kelly.

Chairman R. S. Lehman reported as follows:

The California and Illinois Fair Trade laws having been declared valid by the courts of those states will not be tested in the U. S. Supreme Court by their opponents.

The N. A. R. D., through its Committee on National and State Fair Trade acts, has directed Chairman Robert L. Swain, to instruct the Attorney for the Committee, Counsellor Herbert Levy of Baltimore, to prepare a brief, *Amicus Curia*, for presentation to the Supreme Court. The N. A. R. D. asks that all State and Local Associations support this action by their endorsements. In their communications the number of members in the organization should be stated.

The Robertson-Patman Law is being enforced by the Federal Trade Commission; complaints have been issued against firms for giving, and others for receiving special secret discounts to the exclusion and disadvantage of their competitors.

Representative Wright Patman states that he will introduce a bill at the next session of Congress designed to "keep the manufacturers out of the retailers' business and the retailers out of the manufacturers' business." The bill will further amend the Clayton Act by making it unlawful for any manufacturer or any affiliate of such manufacturer to directly or indirectly transport or cause to be transported in commerce any article or material produced by such manufacturer or by an affiliate of such manufacturer for sale or distribution at retail by the manufacturer or his affiliate. The proposed act to go into effect three years after enactment.

Regarding the Social Security Act, which becomes effective on January 1, 1937, as regards taxes under title 8, the same will be administered by the miscellaneous Tax Unit of the Internal Revenue Bureau. This tax attaches to the "wages" received by employees on and after January 1, 1937, and must be collected by the employer of the taxpayer by deducting the amount thereof

from the wages when and as paid. The employer is made liable for this tax whether or not it is collected from the employee. The tax imposed under the Title 9 became effective January 1st, last, and is being administered by the Income Tax Unit of the Internal Revenue Bureau. Title 9 imposes an excise tax on the employers of eight or more employees on each of twenty days during the taxable year, each day being in a different calendar week. Records must be kept.

The new Food, Cosmetic and Drug Act, will be reintroduced at the coming session of Congress. Senator Copeland through his representative Dr. Ole Salthe, has been receiving suggestions for the revision of this bill which is to retain its Number S. 5.

In California a strenuous fight to enact a Chain Store Tax Bill was on during the election, and appeals were made to the public to support the matter by voting YES on Proposition "22." The claim was made that the chain stores weakened the financial condition of the state by taking capital out of it to the centers of finance, Chicago and New York.

Warning has been issued by the N. Y. Pharmaceutical Council on the possession of un-taxed alcohol. Alcohol removed from the original containers must bear a label showing the amount removed from the original container, the date of removal and other pertinent information. Records must be kept showing how much alcohol is used in the preparation of pharmaceuticals.

Dr. H. H. Schaefer reported that a resolution passed by the A. P. H. A. provided for the rebate of fifty cents (50¢) per member to the Branch. He raised the question whether this would supply enough money to run the Branch and suggested that the Executive Committee consider it, together with the question of the geographical limits of the Branch.

He also announced that as local secretary for the 1937 convention he had received many offers from hotels, that he with the officers had been acting for the Branch, but that a committee should be appointed. This was referred to the Executive Committee.

David J. Mason read a paper on the "Cause of and Remedy for Poor Attendance at Local Branch Meetings." Because of numerous recommendations contained therein the paper was referred to the Executive Committee for consideration.

Mr. Steiger reported as follows:

"A patent was issued on October 6th to Adelia McCrea and assigned to Parke, Davis & Co., on the preparation of a drug useful for manufacture of ergot preparations, by inoculation of cereal culture medium with *Claviceps purpurea*. (No. 2056604.)

"Smith & Timmis report in the *Journal of the Chemical Society*, London (page 1166, 1936), the discovery of a new alkaloid, which is an isomer of the active water-soluble alkaloid, ergometrine. The new alkaloid has been named ergometrinine. It has but little clinical action. These results support the opinion that all alkaloids occur in pairs. In this case, as in the others, the inactive alkaloid can be converted by suitable treatment into the active isomer, and vice versa."

President Schaefer then introduced Sol Herzog, the guest of the evening, who addressed the branch on the topic "Some Implications of the Robinson-Patman Act." His highly instructive talk outlined the evolution of the Robinson-Patman Act in the Legislative and Judicial branches of government. He pointed out its advantages and disadvantages to both large and small businesses. After much discussion a rising vote of thanks was accorded the speaker and the meeting adjourned.

HORACE T. F. GIVENS, *Secretary*.

NORTHERN NEW JERSEY.

The first regular meeting of the Northern New Jersey Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION for the year was held at the Rutgers College of Pharmacy in Newark, New Jersey, November sixteenth.

At this meeting Dr. E. Fullerton Cook outlined the "Plan for Extending Information to the Physicians Concerning the Use of Official Medicines." This meeting was well attended. An interesting discussion of the topic followed the presentation of the plan. The efforts of this committee in bringing before the physicians the adequacy of the official medicines to meet the most of their requirements, needs the support of the better type of the pharmaceutical profession.

The branch voted to again present a banner to the local branch of the AMERICAN PHARMACEUTICAL ASSOCIATION showing the greatest percentage increase in membership during the year. This year the presentation was made at the annual convention of the AMERICAN PHARMACEUTICAL ASSOCIATION held in Dallas, Texas.

The regularly scheduled date for the opening of the activities of this branch was October nineteenth, but the New York Branch had chosen this date for their presentation of the Remington Medal. The Northern New Jersey Branch was well represented by their attendance at that meeting.

The officers of the Northern New Jersey Branch, A. PH. A. are: *President*, Adolf Marquier; *Vice-President*, Robert W. Rodman; *Secretary*, Cyrus L. Cox; *Treasurer*, Sebastian B. Mecca.

CYRUS L. COX, *Secretary*.

PHILADELPHIA.

Commissioner Harry J. Anslinger, of the Federal Bureau of Narcotics, was the guest speaker of the Philadelphia Branch, AMERICAN PHARMACEUTICAL ASSOCIATION, at its November meeting, which was held in the museum of the Sullivan Memorial Library, Temple University, November 10, 1936. President L. L. Miller called the meeting to order.

"Narcotic Traffic" was the subject of Commissioner Anslinger, and it proved to be a most interesting address. The speaker pointed out the valuable work of the League of Nations in reducing narcotic traffic, particularly with respect to heroin. It was interesting to learn that more legitimate narcotics are being used in the United States than previously, the reason for this is uncertain.

He pointed out that Marihuana smoking is on the increase. It was stated that narcotic users could be and are being cared for and brought back to society in federal institutions. Interesting pictures were shown to illustrate the Commissioner's lecture.

After the close of the lecture questions were asked by members and answered by the Commissioner.

Prior to the meeting, an informal dinner was held in the Faculty Dining Room of Mitten Hall, Temple University, with 33 persons attending.

GEORGE E. BYERS, *Secretary*.

DECEMBER.

The December meeting of the Philadelphia Branch, AMERICAN PHARMACEUTICAL ASSOCIATION, was called to order at 8:30 P.M., December 8, 1936, by President Lawrence L. Miller, in the auditorium of the Philadelphia College of Pharmacy and Science.

The minutes of the November meeting were read and approved.

A communication was read from Secretary E. F. Kelly of the parent body, in which he advised that according to a motion passed at the Dallas meeting, the custom of remitting to the local branches, of a dollar for each new member in the parent body would be discontinued. Instead, each year, there would be remitted to the local branch, fifty cents for each member who also belonged to the parent body. The fifty cents to be applied to the member's dues, rebates to start December 1, 1936. The secretary pointed out that this would be better for the branch. Upon a motion by Nichols-Hunsberger it was decided that this fifty cents be placed in the treasury but that the members should continue to pay the regular annual dues.

Mrs. Nellie Perry Watts was elected to membership.

Upon motion by Munch-Hunsberger, Dr. J. Oren Mickle, of 3032 Alabama Road, Camden, New Jersey, was elected to Honorary Life Membership in the Philadelphia Branch.

The secretary was instructed to write Drs. Swain and Kelly relative to the reimbursement of the Local Branch for the A. PH. A. membership prizes, offered by Dr. Swain to that member of the Senior class making the highest average in law in the School of Pharmacy, Temple University.

The secretary pointed out that the Local Branch has not been reimbursed for the past three years and consequently the persons are not being advised of meetings.

James C. Munch presented a summary of certain activities that have come up in Washington during the past two weeks. He said a monograph on aconite was to appear soon. This monograph is printed under the auspices of the A. PH. A. at two dollars per copy.

Chairman Cook informed that the annual supplement of the U. S. P. XI would appear January 1, 1937, to be effective six months later.

President Miller introduced the speaker of the evening, Robert W. Rodman, managing editor of *Druggists Circular*. His topic was "The Pharmacist's Defense against Consumer Coöperatives."

He traced the birth and history of the consumer coöperative movement. The rules governing the coöperatives as laid down by the original 93 weavers were as follows:

1. Membership open to all.
2. Each member to buy stock, voting by the individual, each person having one vote.
3. Stock to pay a given percentage of interest.
4. Profits returned to purchaser in ratio to purchases.
5. Merchandise to be sold at current competitive levels.

Mr. Rodman said that 50% of the families of England belong to consumer coöperatives; that in Sweden in 1935, 35% of all business was done through consumer coöperatives. Mr. Rodman pointed out that in certain middle west states the movement has been rather successful. President Roosevelt sent a commission abroad to study the movement; the report of this study has not been released.

This consumer coöperative movement will no doubt spread in the United States and although it may not affect the retail drug trade as much as other trades the pharmacist should be on his guard to combat it. This could best be accomplished by studying current developments, by opposing the subsidizing of coöperatives by the government, and by the individual developing efficiency and professional service.

Discussion followed this most interesting address and Mr. Rodman was given a rising vote of thanks. Motion pictures followed.

Officers, Philadelphia Branch, A. Ph. A.: Lawrence L. Miller, *President*; H. Evert Kendig, *First Vice-President*; S. H. Kerlin, *Second Vice-President*; Geo. E. Byers, *Secretary-Treasurer*.

GEORGE E. BYERS, *Secretary*.

PITTSBURGH.

The November meeting of the Pittsburgh Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION was held on the evening of the 24th, at the Pittsburgh College of Pharmacy. Edward DeBone presided.

The group was addressed by Dean C. Leonard O'Connell on the subject, "Trends in Professional Pharmacy." During the course of his address, he presented to the group the definite plans of the pharmacopœial committee for extending information to physicians concerning the use of official medicines. The plans were freely discussed and the group decided to take an active part in this program, by contracting the medical practitioners through the local hospitals and the medical center. Reprints of the special articles appearing in the current issues of the *Journal of the American Medical Association* were made available to the members.

FRANK S. MCGINNIS, *Secretary*.

UNIVERSITY OF MISSISSIPPI STUDENT BRANCH.

The October meeting of the University of Mississippi Student Branch, AMERICAN PHARMACEUTICAL ASSOCIATION was held in the College Inn. An informal dinner preceded the meeting and the Branch had as its guests Mrs. E. L. Hammond, wife of the Dean of the Pharmacy School; Mrs. W. W. Johnson, wife of the Professor of Pharmacognosy; the latter is a graduate of the University of Mississippi School of Pharmacy and an assistant instructor in Pharmacy.

After dinner President Joe Duckworth took charge. After a few words of welcome he presented Tony Rosetti who acted as master of ceremonies; he presented John Ward who spoke on the History of Pharmacy Week. The next speaker was Dean E. L. Hammond, who spoke on "The History of Pharmacy Schools."

The next on program was a satire on Pharmaceutical Education by Tony Rosetti; he concluded with a eulogy of a pharmacist.

The meeting was turned over to President Duckworth. He appointed a committee to construct a float for the A. Ph. A. in the Home Coming Parade on October 24th when the University of Mississippi played Catholic University.

The Committee that built the float consisted of: Joe Duckworth, John Ward, Middleton Longmire, Tony Rosetti, Bill Hossley, Ben Fink; the professors of the School of Pharmacy gave help and material.

The float was constructed upon a 1936 model International Truck. Although the Branch did not win first place, the float was said by the student body to be the most unique and attractive in the parade.

Several of the A. P. H. A. members volunteered to help the druggists of Oxford make up display windows for Pharmacy Week. Malcolm Posey, a new member of the Branch and owner of a prescription pharmacy in Oxford, had two very attractive windows on Pharmacy Week. The Furr Drug Company had another good window, one of the firm was a member of the Branch until he finished last June.

MIDDLETON LONGMIRE, *Secretary.*

PITTSBURGH COLLEGE OF PHARMACY STUDENT BRANCH.

The Pittsburgh College of Pharmacy Student Branch of the AMERICAN PHARMACEUTICAL ASSOCIATION held its regular meeting November 20th. The meeting was opened by acting chairman Robert C. Kealey. He called on Dean C. Leonard O'Connell, of the School of Pharmacy, who made several preliminary remarks on the origin of the AMERICAN PHARMACEUTICAL ASSOCIATION. He then introduced the speaker, Dr. George D. Beal, assistant director of the Mellon Institute and president of the ASSOCIATION.

The subject of Doctor Beal's address was, "The Importance of Organization in Pharmacy." He brought out the complexities of modern pharmacy, as contrasted with the dawn of civilization when man went forth in search of food to assuage his hunger, and medicines to relieve his pains. Down through the savage states with the "medicine man" with his dances and hideous masks and costumes, into civilized life as it is to-day with large laboratories, hospitals and modern pharmacies. The speaker recalled his boyhood days as an apprentice in the drug store when he performed the many menial duties and tasks required of him. Dr. Beal pointed out the value of organization in the progress that has been made and closed his address by citing the two fundamental and basic purposes in organization. The first, he pointed out, might be considered a purely selfish one, in that organization aids the individual in advancing more rapidly, building better business, improving working conditions and restricting unfair competition. The second reason is a social one. It has to do with professional pride and the natural love of the field.

He commended the Student Branch Movement and urged the members of the School of Pharmacy Branch to even greater efforts.

At this time Dr. O'Connell introduced Secretary J. B. Pilchard of the Pennsylvania Pharmaceutical Association. He expressed great optimism on the future of pharmacy and stated high approval of the Student Branch movement.

An announcement was made by Chairman Herman Leven, of the Student Branch Entertainment Committee, relative to the Annual Dance to be held December 15th at Chartiers Heights Country Club.

Frank S. McGinnis, faculty advisor to the Student Branch, and secretary of the Pittsburgh Branch, announced a meeting for November 24th at which time Dr. O'Connell will speak on "Trends in Professional Pharmacy."

ROBERT C. KEALEY, *Acting Chairman.*

ST. JOHN'S UNIVERSITY.

Secretary Isabelle Seismann advises that an interesting program has been arranged and the Branch is anticipating a successful season.

(Reports of Branches to be continued.)

THE PHARMACOPŒIAL HEARING.

BY E. FULLERTON COOK, *Chairman.**

As widely announced, the members of the Executive Committee of Revision of the Pharmacopœia held a hearing and conference in Washington on November 30th and December 1st. The titles under review for possible revision and re-publication in the "First U. S. P. Annual Supplement," to appear on January 1, 1937, had been announced some weeks ago. These were widely published in the pharmaceutical press and sent by direct mail to all who expressed an interest.

* U. S. P. Committee of Revision.